

MISE EN SITUATION

Bluetooth Portable Vinyl Turntable with Digital Encoder and Built-in 2 Stereo Speakers, Aux-In, RCA, 3 speed 33/45/78 RPM - Suitcase Design (Leather)



Bluetooth record player

The Bluetooth receiving function enables wireless playback from your iPhone / iPad / Samsung / HUAWEI or other Android devices and tablets. **Note:** The Bluetooth speaker cannot be paired as it only acts as a receiver.

Full-size turntable

3-speed turntable (33 1/3, 45, 78 rpm) for listening to all existing records - so you can enjoy the beauty of the music. MP3 encoder and USB port.



Turntable with two 5W speakers

The 2 built-in full-range stereo speaker will help you rediscover the deeper and full tone of your vintage vinyl and bring back those good old memories that may be special to you.

Dimensions / weight 40 x 31.4 x 19.4 cm; 3 Kilograms

SITUATION:

You are a sales advisor at an electrical appliance store and a potential customer hesitates to buy the VOKSUN portable vinyl turntable for his / her parents. He / she does not know if they should buy this item to play old vinyl records.

Use the following hints:

- *Try to discover the customer's needs and budget.*
- *List all the advantages and use of the appliance.*
- *Talk about the advantages of the vinyl-to-mp3 converter.*